



# **APICS CSCP**

## **Certified Supply Chain Professional**

Logistics Management  
Supply Chain Management  
Demand Forecasting  
Performance Improvement  
Purchasing management  
Tailored Training  
Cloud Based Training

A photograph of a complex industrial conveyor belt system, likely in a manufacturing or distribution facility. The system consists of multiple levels of blue metal frames supporting white rollers. The rollers are arranged in a curved path, and the overall scene is lit with a cool, blue-toned light.

**Post-bachelor  
Supply  
Chain &  
Logistics  
Courses**

The APICS logo consists of the word 'APICS' in a white, serif font, with a white arc above the letters 'P' and 'I'. The logo is set against a blue background.

**APICS**

**Premier  
Channel Partner**

## APICS CSCP

The APICS CSCP program gives professionals insights to integrate and control the activities of production and distribution systems.

The impact of supply chain management in businesses is still growing. Developments occur in all branches, from industrial to service-oriented and profit to non-profit. The customer expects high quality and low prices, but the customer also attaches more and more importance to a rapid and reliable delivery of products and services. As a result, effective production and distribution is essential to cope with the global competition of today.

With the course CSCP you will learn how to deal with these developments.

## Visie Partners

Visie Partners is specialized in supply chain courses. We only offer courses in the field of Operations Management, Supply Chain Management, and Purchasing Management that have a high international reputation. We offer our courses with the following options: teaching in class, in-company, and e-learning. We aim and try to transfer our knowledge to our course participants. We achieve this by only having experienced teachers and an ongoing focus on development and innovation.

With our study programs we use the following core values:

- The course is always in the same place on the same day and time.
- Using only official course material from the course's institute .
- All courses can be given in Dutch or English.
- All our teachers follow a training program to continuously improve their teaching skills and are certified for the course they teach.

## APICS

Since 1957 the American APICS (Association for Operations Management) has been the standard for courses in operations and supply chain management.



APICS is a leading supplier for research, education and certification programs. With more than 45,000 members and training partners worldwide, APICS determines the way people work and do business globally. APICS's programs are regularly improved based on trends and developments to meet the demand of course participants.

APICS terminology is the standard for software producers for production planning and control. This includes IT companies such as SAP, Oracle, QAD, and Exact.

Visie Partners is the **Premier Channel Partner** of APICS in the Netherlands. Premier Channel Partners are distinguished from Channel Partners by the quality of their teachers, the dedication to the APICS community, the number of trained professionals and they work according to the APICS guidelines.

## Suitable for

The APICS CSCP training is designed for professionals working in production control and supply chain management who wish to professionalize their field. Some examples:

- Management team members wishing to develop a vision of the relationship between the supply chain management and how to make strategic choices
- Buyers who see their function changing by supply chain management

- Supply chain employees wanting to understand integral concepts within their working area
- Employees business office, materials management, and operations who will contribute to better cooperation with other chain partners
- Project managers and change managers wishing to gain background knowledge to be able to give guidance to supply chain changes
- Supply teams based on a joint effort to establish a supply chain strategy and implementation
- Consultants advising organizations on the establishment of new customer-oriented service concepts
- Marketing and sales professionals interested in contributing to successful supply chain strategies

## Benefits

APICS CPIM brings many benefits for both a supply chain professional and an employer.

Benefits supply chain professional:

- To learn how supply chain activities effectively and efficiently can be controlled by suppliers, factories, transporters, and customers worldwide
- A positive effect on the international mobility because of the recognition of APICS CSCP
- To give your career a boost
- Recognition from your colleagues and your industry

Benefits for the employer:

- Productivity, collaboration and innovation can significantly improve
- A positive effect on lead times, inventory, productivity, and profitability
- Improvement of the competitiveness and profitability of your organization by shortening delivery times
- The international recognition and diffusion contribute to effective communication between international business partners from shared frames of reference works

## Required knowledge

To participate in the CSCP exam, a participant must meet one of the following criteria:

- a completed training at higher education or university level or
- a completed APICS CPIM training, CFPIM, CIRM or CPM or
- a minimum 3 years' related business experience

English reading skills are required as the material and multiple choice questions are in English.

If you'd like to make sure your prior knowledge is sufficient, you can make the APICS eligibility test before you enroll for the course. Access to this test can be obtained by us. The exam is in English, using a dictionary is allowed.

## Contents & structure

The APICS CSCP course consists of 12 three-hour evening classes of 6 six-hour days classes. During the last course meeting an exam training is provided. During the day course this is the final part of the last day. The course will finish with an APICS exam. Below is a description of the modules.

### Module 1: Supply Chain Design

The first module contains the following topics:

- Considering inputs and objectives of supply chain management strategy
- Recognizing and resolving misalignments and gaps
- Accounting and financial reporting information, strategic analysis tools, and economic considerations
- Designing the supply chain while understanding and working within business considerations
- Designing fulfillment strategies and products for different markets and requirements
- Identifying and managing market segments
- Understanding electronic business considerations and key technology applications
- Understanding implementation tools including project management processes communication

### Module 2: Supply Chain Planning and Execution

This module contains the following topics:

- Procuring and delivering goods and services using supply chain management
- Using demand management, including demand forecasting and prioritization
- Using master planning, master scheduling, and sales and operations planning (S&OP)
- Managing, planning, and controlling inventory
- Understanding the effects of inventory on financial statements and inventory-related cost categories
- Managing supply in the supply chain based on total cost of ownership and make-versus-buy analysis
- Developing supply plans based on buyer-supplier relationships
- Logistics and warehouse management, forecasting, and planning
- Making considerations for trade, regulation, and currency funds flow
- Segmentation of customer-driven marketing, customers, suppliers, and other partners
- Fundamentals of supplier relationship management (SRM) and customer relationship management (CRM)
- Managing reverse logistics and waste

## Module 3: Supply Chain Improvement and Best Practices

The last module contains the following topics:

- Standards, regulations, and sustainable best practices compliance
- International standards and considerations for import/export, intellectual property, licensing, tax and accounting, and labor laws
- Corporate social responsibility for sustainability, UN Global Compact, and GRI initiatives
- Accreditation, certifications, and standards for quality, environmental, social, and safety
- Identifying, assessing, classifying and responding to risks
- Compliance, security, and regulatory concerns
- Improving the supply chain through measuring performance and supply chain metrics focused on customers, financial reports, and operational practices, and customer service
- Utilizing continuous improvement and change management techniques and principles, including lean and just-in-time as well as other continuous improvement philosophies

### Study options

- **Class:** APICS courses are given as day or evening courses. The course always takes place at the same location and day of the week. In the course an APICS trained instructor teaches his knowledge using practical examples (from students and instructor). The instructor have followed a specific training that taught how they can transfer their knowledge in the best way. Because of the interactive approach with their fellow students and the by APICS recommended number of study hours Visie Partners ensures informative course evenings. The students also have access to the Visie Partners online learning system. All of this results in a high passing rate.
- **E-learning (blended learning):** you can determine your own planning and the contact moments are personally guided with one of our experienced and recognized teachers. Contact can be established using e-mail, web conference-software or a phone. You can start and finish your course at your preferred time.
- **Self-study:** with self-study you study the available learning materials and you have access to the online learning environment. There's no contact with the teacher. You can start at any time.
- **In company:** When a company has sufficient number of participants, it is also possible to take this course as an in company training. This saves time and travel costs and we can also offer an in company course at a reduced price per participant. Special emphasis can be placed on elements of the training that are important to the company. You can contact us for a tailor-made offer.

All the study forms include:

- Study materials developed and published by APICS
- APICS learning system
- Visie Partners learning system
- You can always ask questions by email to a teacher
- We are your contact partner at APICS
- Guidance with purchasing an examcredit
- We offer the possibility to obtain your maintenance points

## Course approach

The participant studies the subject prior to the session and can make questions in the online learning environment. Through the learning environment, the teacher can monitor the progress of the participants. As a result, problems they may encounter can be discussed. Insights from practice are used in the preparation of the course, in addition to the course material. There is plenty of room for personal input and discussion. The course is given in English and ends with an exam training.

## Course material

During the course the official and most recent English course material is used:

- APICS learning system
- APICS student slides
- APICS online learning system
- Online exam questions and module specific tests
- Online glossary
- Concept tests (e-flashcards)
- Online study guide
- Practice exams and reports to be able to analyze the results
- Download course books for e-reader or tablet
- Study planning tool based on a knowledge test
- App: online dictionary

Online learning environment Visie Partners

Visie Partners has developed its own online learning environment. With this unique learning environment, Visie Partners offers online study opportunities with background information and practice questions. These extra exercises provide insight to the participant and teacher into the study progress. This online learning environment is available for both the e-learning participants and for participants who attend course sessions.



## Prices and planning

You can find the course prices and planning on our website: [www.visiepartners.nl](http://www.visiepartners.nl) on the courses page. This is listed underneath the APICS CSCP course.

## Time investment

The study time of APICS CSCP will be between 120 and 160 hours. The study time varies on the experience and training of each participant. The study effort will consist of the following:

- Day course (6 hours) or evening course (3 hours)
- Preparation for each course meeting (+/- 5 hours)
- Exam preparation

## Exam and maintenance

After passing the exam, you receive the official certificate and are officially certified for 5 years. You then have the right to use the name of the course as a title behind your name. The certificate can be extended by 5 years if the student maintains the acquired knowledge. Examples to do this are organizing or attending supply chain related activities or participating in courses.

We offer certified professionals that have obtained their certificate via Visie Partners the opportunity to earn maintenance points for maintaining their title. Customers of Visie Partners have the opportunity to take part in company visits and network meetings related to operations- or supply chain management. No membership is required for this.

Participants can register for the exam via [www.apics-exam.eu](http://www.apics-exam.eu). On this website, all exam prices and information about the exam registration procedure can be found.

**Thank you very much for reading this brochure.**

**In case that not all questions have been answered you can contact us via:**

**Website [www.visiepartners.nl](http://www.visiepartners.nl)**

**Email [office@visiepartners.nl](mailto:office@visiepartners.nl)**

**Telephone 0598 381274**

**Registration for our courses can be done at our website:  
[visiepartners.nl/registration](http://visiepartners.nl/registration)**



Website: [www.visiepartners.nl](http://www.visiepartners.nl)

Telephone: 0031 (0)598 381 274

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